Lender Homepage Job Description, October 2017

* Manage all post-sales Enterprise Accounts
  + Provide online demos for prospective clients
  + Pre and Post Sales follow up calls
  + Take any/all incoming support and/or sales calls
* Business Development & Strategic partnerships
  + Attend and manage Trade Show activities
  + Identify potential strategic partners
  + Arrange calls or in person meetings
  + Manage the strategic relationships